

## HTI Contractors Finds Power & Efficiency in pVault®

*From Paper to Precision: How HTI Contractors Revolutionized Operations with pVault®*

**INDUSTRY** Construction

**TECHNOLOGY** pVault®

Founded in 1970, HTI Contractors is a trusted construction partner in the Baltimore and Washington, D.C., regions. With over 20,000 projects under its belt and an annual revenue of \$30M, HTI prides itself on combining old-school work ethic with cutting-edge solutions. So when it came to modernizing accounting operations, they turned to pVault® — and never looked back.

### PROBLEM

HTI's document-heavy workflows were slowing them down. Invoices came by mail or email, were printed, coded, and then manually entered — a time-intensive and costly process. With four accountants managing paperwork, the system wasn't scalable.

### SOLUTION

Enter pVault®. Tasked with modernizing the department, HTI's executive took the lead on implementing the document management platform — her third successful pVault® rollout. Despite expected resistance to giving up paper, the onboarding was smooth, thanks to excellent training and planning.

### RESULTS



#### EFFICIENCY

Invoice entry and indexing now take half the time.



#### COST SAVINGS

Optimized staffing and reduced paper and ink expenses.



#### PRODUCTIVITY

Project managers retrieve documents themselves.



#### STAFFING

A leaner, more efficient accounting team.

### WHY pVAULT®?

"pVault® has evolved a lot over the past 10 years by staying ahead of the competition and offering a better product." "Beware of those that sell themselves to be at the level that pVault® is at," she warns. "pVault® products and the Paperless team are unmatched." - Heather Rankin, HTI Executive

### LOOKING AHEAD

After over a decade of pVault® evolution, HTI is confident it picked the right partner for the future.